

To: TimmWoolley@ [REDACTED]
Cc: Shawn Trell [REDACTED]; Paul Gongaware [REDACTED]; Bob Taylor [REDACTED]
From: Deniz Dervish
Sent: Fri 4/24/2009 5:19:16 PM
Importance: Normal
Subject: Break-Even Insurance

Dear Timm,

Bob has asked me to update you as he is out of the office.

Bob spoke to Shawn earlier today and we are binding cover as requested. We will confirm on Monday once cover is bound by all underwriters involved.

Just to clarify one or two points:

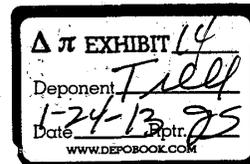
There is no deductible on this policy.

The policy is being bound without any illness cover until the London medical takes place. This includes death from illness.

Upon receipt of the answers to the questions in the Information Required document, the insurers should provide all the cover that will be needed.

Can you forward your most up to date budget to back up the Income figure of \$43m? The last budget we have is that received on 24th March.

Thanks



Confidential

AEGL000192336

Exhibit 677 - 87

Please call if you have any questions.

Best Regards

Deniz Dervish

Robertson Taylor Insurance Brokers Limited

[REDACTED]

-----Original Message-----

From: Timm Woolley [REDACTED]
Sent: 24 April 2009 17:21
To: 'Shawn Trell'; 'Paul Gongaware'
Cc: Bob Taylor; Deniz Dervish
Subject: Break-Even Insurance

Shawn & Paul

This was the premium indication on the 'Break-Even' proposal for the \$17.5m pre-tour outlay. The premium should be at 2.5% = \$437,500 plus surplus lines tax of 3.225% of \$14,109 = \$451,609.

Here's how it operates:

- a) Pre-tour expenditure is considered recouped based on averaging income over the 30-shows income estimate (after AEG 10% promoter profit) of \$1.4m / show).
- b) The amount per show for 25 budget is the same per show as the 30 budget.
- c) The recoupment per the PI is at show 14, but the computation attached show's that it's at

show 13.

d) The show running costs incurred in getting to 13 or 14 shows are ignored. To include them would involve and increase in sum insured capacity which isn't available in the market.

e) There is a three show deductible.

f) Example: we cannot get beyond show 6. We've recouped 6 shows and there's a 3 show deductible: 9 shows 'recouped' = \$12.9m, claim \$4.6m.

The attached requires completion. It is informational and will not void the insurance unless unanswered. The sickness exclusion applies until a second medical is completed. The other insurable risks are all covered: accident and events not involving MJ personally.

We have until after the weekend, but matters involving DrT's separation and rescheduled shows and anything scurrilous along the lines of the recent 'Daily Mail' article may cause withdrawal of the \$8m behind the \$17.5m coverage leading to a collapse of the deal.

Copied to Bob & Deniz for correction if there's anything I've misread.

This insurance is not perfect but is all that can be delivered based on the adverse impression given to the market through the press of our client's propensity to complete a series of performances.

Timm

Timm Woolley



From: Shawn Trell [REDACTED]
Sent: Thursday, April 23, 2009 11:21 PM
To: timmwoolley [REDACTED], paul.gongaware [REDACTED]
Subject: Re: Binder

REDACTED

-----Original Message-----

From: Timm Woolley [REDACTED]
To: Shawn Trell; 'Paul Gongaware' [REDACTED]
Sent: Mon Apr 20 09:25:37 2009
Subject: Binder

Shawn, Paul

The reinsurer providing \$8m of the \$17.5m coverage has been prevailed upon by Bob Taylor and brokers within Robertson Taylor and has re-opened the line.

We should bind immediately because the British tabloid press will continue to print inaccuracies and fabrication which, however much it might be untrue, will have an effect on the underwriters and reinsurers.

We have no coverage against MJ sickness unless and until MJ submits to another medical in London. The questionnaire attached is required to be completed.

Please can we give Bob Taylor the nod.

Timm

Timm Woolley
[REDACTED]